2nd Annual East Coast Behavioral/Experimental Workshop
Organized by Leeat Yariv and Pietro Ortoleva

Date: May 3-4, 2019
Location: 217 Julis Romo Rabinowitz Building

**Friday, May 3**

12:30 - 1:30 p.m.  
*Dinner*:

1:30 - 2:15 p.m.  
*Christine Exley* (Harvard Business School)  
"Motivated Errors" (joint with Judd B. Kessler)

2:15 - 3:00 p.m.  
*Yusufcan Masatlioglu* (University of Maryland)  
"Behavioral Influence"

3:00 - 3:30 p.m.  
Coffee Break

3:30 - 4:15 p.m.  
*Ben Golub* (Harvard University)  
"Social Learning in a Dynamic Environment” (joint with Krishna Dasaratha and Nir Hak)

4:15 – 5:00 p.m.  
*Annie Liang* (University of Pennsylvania)  
"The Theory is Predictive, but is it Complete?  An Application to Human Perception of Randomness" (joint with Jon Kleinberg and Sendhil Mullainathan)

5:30 - 7:30 p.m.  
*Breakfast*:

**Saturday, May 4**

8:30 - 9:00 a.m.  
*Breakfast*:

9:00 - 9:45 a.m.  
*Kfir Eliaz* (Tel Aviv)  
“A Model of Competing Narratives” (joint with Ran Spiegler)

9:45 – 10:30 a.m.  
*Muhammet Yildiz* (MIT)  
"Culture and Communication"

10:30 - 11:00 a.m.  
Coffee Break

11:00 - 11:45 a.m.  
*Marina Halac* (Yale)  
"Raising Capital from Heterogeneous Investors" (joint with Ilan Kremer and Eyal Winter)

11:45 – 12:30 p.m.  
*Ben Enke* (Harvard University)  
"Internal Uncertainty and Caution in Belief Updating and Economic Choice"

12:30 - 2:00 p.m.  
*Dinner*:

2:00 - 2:45 p.m.  
*Emel Ozbay* (University of Maryland)  
"A Positive Theory of Tax Reform"

2:45 - 3:30 p.m.  
*Alessandro Lizzeri* (NYU)  
"Wald in the Lab"