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Doctoral Studies:

London School of Economics, 2016 to present. MRes awarded in 2018.
Ph.D. Candidate in Economics.
Expected Completion Date: April 2022.

References:
all at London School of Economics.

Oriana Bandiera
O.BANDIERA@LSE.AC.UK
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Robin Burgess
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Guy Michaels
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Nava Ashraf
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Pre-Doctoral Studies:

MA International and Development Economics, Yale University, 2015.
Honors in all classes.

BA (Hons) Philosophy, Politics and Economics, University of Oxford, 2014.
First Class Honours.

Teaching and Research Fields:

Health Economics, Labor Economics, Development Economics.

Teaching Experience:

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| 2018, 2019,
2020 | Graduate Teaching Assistant in MSc Economics Extended Essay Surgeries,
London School of Economics. |
| 2018 | Graduate Teaching Assistant in Introductory Course in Mathematics and Statistics,
London School of Economics. Teaching math camp for incoming PhD and MSc
Economics and Finance students. |

Relevant Positions Held:

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| 2017 | London School of Economics, Research Assistant for Guy Michaels. |
| 2017-2019 | London School of Economics, Research Assistant for Erik Berglöf. |
| 2015-2016 | Harvard University, Center for International Development, Research Fellow with
Asim Khwaja, Daron Acemoglu, Tahir Andrabi and Jishnu Das at the World Bank. |
| 2015 | Yale University, Economics Dept., Research Assistant for Chris Udry. |
| 2014-2015 | Yale University, Economics Dept., Research Assistant for Dean Karlan. |
| 2013 | Boston Consulting Group, Summer Associate. |
| 2009-2010 | Swedish Armed Forces Interpreter Academy and Uppsala University. Sergeant/
Squad Leader (Military Interpreter) in the Swedish Army; BA in Russian Studies. |

Grants, Awards, and Scholarships:

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| 2021 | EEA UniCredit Best Job Market Paper Award |
| 2021 | STICERD PhD Research Grant |
| 2020-2021 | Swedish Innovation Agency Grant |
| 2016-2022 | ESRC Doctoral Award |
| 2019 | ESRC Overseas International Visit Award: UC Berkeley |
| 2019 | Centre for Economic Performance Grant |
| 2019 | STICERD PhD Research Grant |
| 2018 | International Growth Centre Grant |
| 2014-2015 | Wallenberg Scholarship |
| 2014-2015 | Ennerfelt Scholarship |

Publications:

“Planning Ahead for Better Neighborhoods: Long Run Evidence from Tanzania”
with Guy Michaels, Dzhamilya Nigmatulina, Ferdinand Rauch, Tanner Regan, and Neeraj Baruah.
[JOURNAL OF POLITICAL ECONOMY](#), 2021. 129(7): 2112–2156.

Abstract

Africa’s demand for urban housing is soaring, even as it faces a proliferation of slums. In this setting, can modest infrastructure investments in greenfield areas where people subsequently build their own houses facilitate long run neighborhood development? We study “Sites and Services” projects implemented in seven Tanzanian cities during the 1970s and 1980s, and we use a spatial regression discontinuity design to compare greenfield areas that were treated (“de novo”) to nearby greenfield areas that were not. We find that by the 2010s, de novo areas developed into neighborhoods with larger and more regularly laid out buildings and better-quality housing.

Research Papers:

[“Defying Distance? The Provision of Services in the Digital Age”](#)

Job Market Paper

EEA UniCredit Best Job Market Paper Award

Abstract

Digital platforms are transforming services by making the physical distance between provider and user less relevant. I quantify the potential gains this flexibility offers in the context of digital primary care in Sweden, harnessing nationwide conditional random assignment between 200,000 patients and 150 doctors. I evaluate causal effects of matching patients of varying risks to doctors with different skills and assess counterfactual policies compared to random assignment. Matching patients at high risk of avoidable hospitalizations to doctors skilled at triaging reduces avoidable hospitalizations by 20% on aggregate – without affecting other adverse outcomes, such as counter-guideline antibiotics prescriptions. Conversely, matching the best triaging doctors to the richest patients leads to more avoidable hospitalizations, since the most vulnerable patients are often the poorest. Hence, remote matching can sever the link between local area income and service quality in favor of a needs-based assignment, improving the effectiveness and equity of service provision.

“Incentives and Culture: Evidence from a Multi-Country Experiment”

with Oriana Bandiera and Greg Fischer.

Abstract

Performance rewards are a cornerstone of management practices in Western countries but rarely used elsewhere. We test the hypothesis that the effect of rewards depends on whether a society values individual achievements. To do so, we set up identical data-entry firms in three countries and randomize the incentives offered to workers. We find that the effect of incentives on productivity aligns with the country’s rank on the individualism-collectivism scale, ranging from 0 in the least individualistic country to 20% in the most individualistic. We conclude that cultural norms must be embedded in the design of personnel policies in organizations.

Work in Progress:

“Entering Adulthood: A Longitudinal Study of the Key Factors in Girls' Schooling and Career Outcomes in Zambia”

with Nava Ashraf, Natalie Bau and Corinne Low.

Abstract

We study a critical period in young low-income women’s lives when they simultaneously make their human capital, marriage market and reproductive decisions. How are decisions about investments made, and how do women think about trade-offs and relational contracting? We make use of numerous randomized interventions for identification, and use phone surveys in combination with rich longitudinal data to track Zambian women’s longer-term employment and family outcomes over time.

Professional Service:

Referee Service: *Econometrica*

2018-2019. Organizer of STICERD Work in Progress Seminars, London School of Economics.

2015. Economy Workshop Leader at the ESC Conference on the Future of the EU, Yale University.

2014-15. Co-founder and President of [Swedish International Students and Alumni](#).

Presentations and Public Engagement:

2021: Presenter at MIT CODE Conference on Digital Experimentation.

2020-2022: Invited consultant to write report about digital healthcare for the Swedish Innovation Agency.

2021: Interviewed by policymakers working with Sweden's policy on digital mental health.

2021: Presented to business C-suite and data analytics audiences.

2021: Presented to medical audience at Karolinska Institute.

2020: Selected in LSE's "Get Inspired" for [research-to-business collaboration](#).

2019: Presented to business C-suite audience.

2018: Supported Professor Erik Bergl f in presenting at the Swedish Ministry of Finance, the Swedish Riksbank and the Swedish International Development Cooperation Agency on work with the G20.

Citizenship: Swedish

Languages:

<i>Fluent</i>	<i>Native</i>
English	Swedish

<i>Basic</i>	<i>Basic</i>
French	Russian