



# Investing in a high inflation environment

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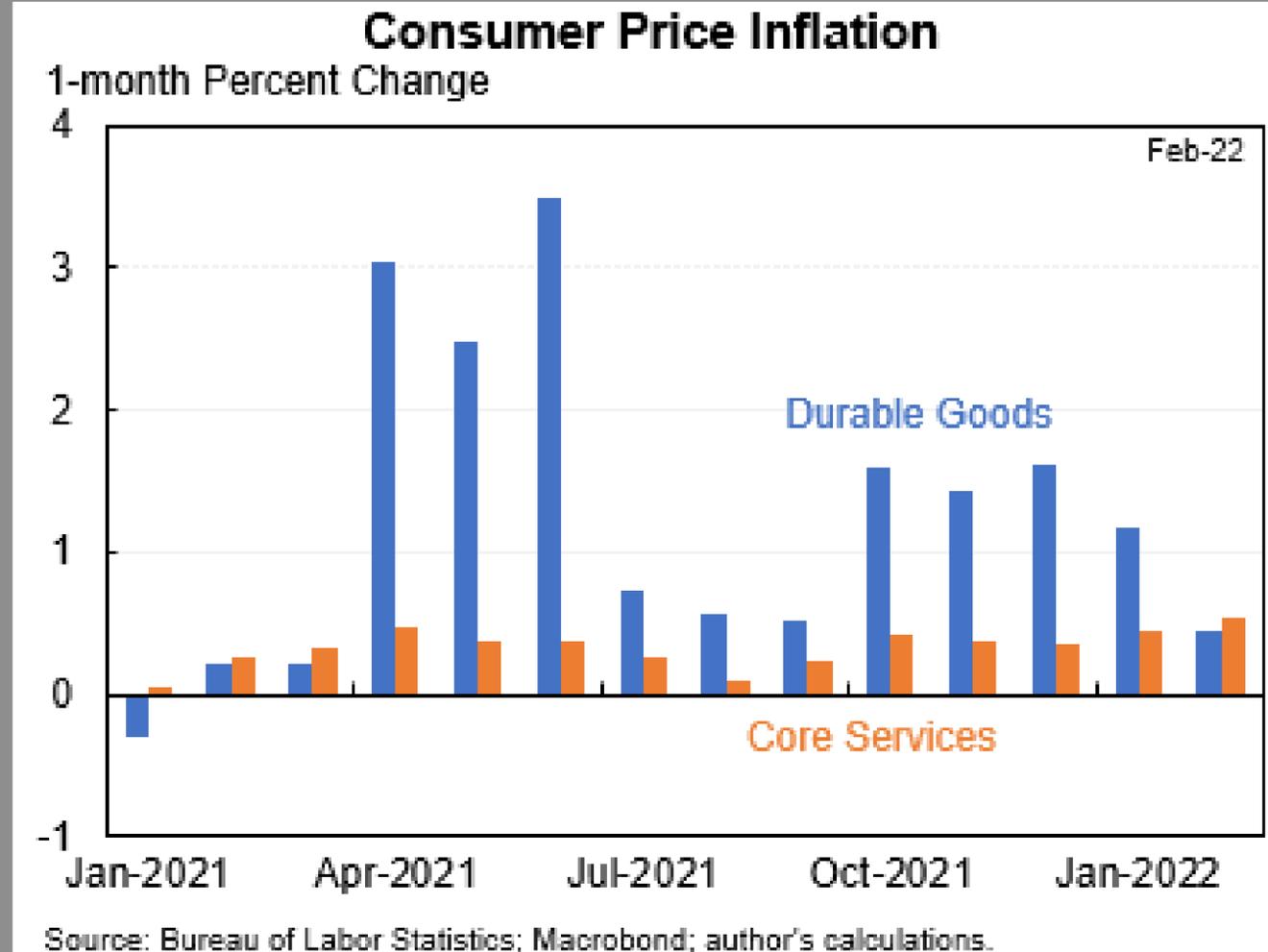
10. March 2022

Markus Brunnermeier

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# Inflation news today

- Inflation close to 8% in US (data before war in Ukraine)
- Now, also inflation in core services



# Inflation = tax on precautionary savings

- Financial repression
    - Force people/banks to hold inflationary assets
- ⇒ Low real return on safe asset
- Why tax precautionary savings?
    - Push into risky real investment
      - If (idiosyncratic) risk is high ⇒ push more
        - Brunnermeier-Sannikov (2016) “On Optimal Inflation Rate”
    - Tax the poor
      - Rich can escape and hold real assets
    - Collateral damage to lower real wages

# Inflation hedges

- Stocks as inflation hedge (?)
  - Real claims

	Profits	Hedge	Stock-Bond corr.
Demand inflation	↑	Good	$< 0$
Supply inflation (stagflation)	↓	Bad	$> 0$

- Real Estate as inflation hedge
  - Real claim
  - ... but **money illusion** (w/ Julliard)
- Other currencies (Hayekian competition)
  - Crypto v. international (flight to safety)
  - Regulation: make private money less attractive/CBDC

Financial Repression

# Inflation Indexed Bonds - TIPS

- Are TIPS such a good inflation hedge?
  - Benefits as inflation rises
  - Bond price declines as (real) interest rate rises
    - Duration risk
    - Taylor principle
  - What's the optimal maturity of TIPS?
- Inflation and wars
  - Warren Buffet:  
“Never hold money during a war.”

- The Fed model
- Money illusion
  
- Inflation and tax “dis”-advantage?
  
- Stagflation vs. inflation boom (supply vs. demand shock)
  - Stock-bond correlation
  
- Warren Buffet and wars

# Poll

1. Which asset class will perform best if inflation unexpectedly rises?
  - a. Stocks
  - b. Real estate
  - c. Crypto assets
2. Going forward, will there be a “Fed put” on the stock market?
  - a. Yes
  - b. No
  - c. Uncertain
3. What is the probability that the U.S. economy will experience “stagflation” in the next two years?
  - a. <25%
  - b. 25%-50%
  - c. 50-75%
  - d. >75%

# Investing in a High Inflation Environment

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Markus' Academy

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# Inflation and Asset Prices: Theory 101

According to theory 101, how should different assets respond to inflation?

1. Nominal bonds: since the bond's payouts are fixed in nominal terms, higher inflation decreases their value  
⇒ bond prices decline with inflation
2. Stocks: since firms' sales and profits increase one-for-one with inflation, their value is unaffected by inflation
  - note inflation *is* the rate at which firms increase their prices⇒ stock prices should be neutral to inflation
3. Real estate, commodities: like stocks, the value of other real assets should be neutral to inflation

# Inflation and Asset Prices: Theory 101

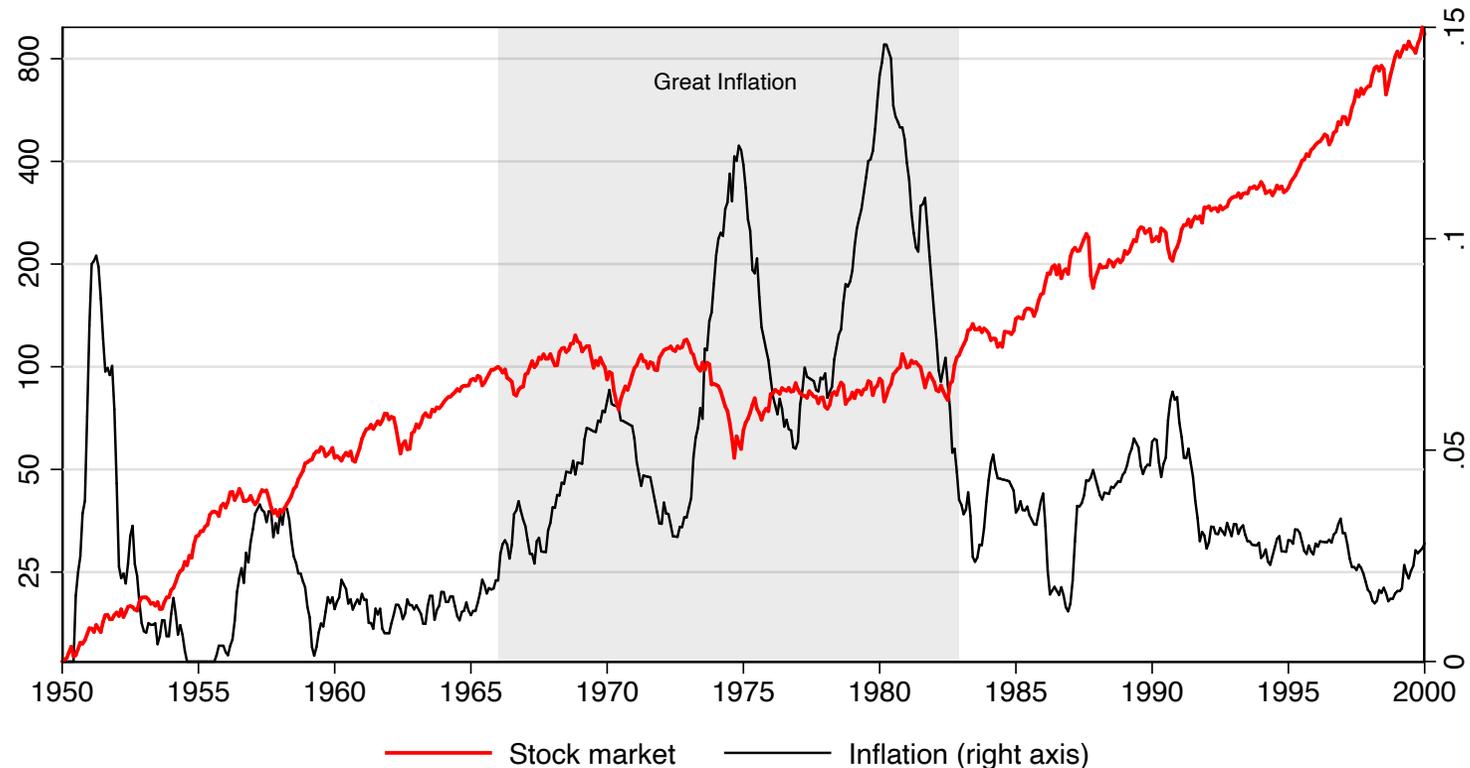
- Stock price  $P_0$  = present value of future cash flows
- Since investors care about the real cash flows  $C_t$  they get, they discount future nominal cash flows  $C_t(1+i)^t$  by cumulated inflation  $(1+i)^t$ :

$$P_0 = \frac{C_1(1+i)}{(1+R)(1+i)} + \frac{C_2(1+i)^2}{[(1+R)(1+i)]^2} + \frac{C_3(1+i)^3}{[(1+R)(1+i)]^3} + \dots$$
$$P_0 = \frac{C_1}{(1+R)} + \frac{C_2}{(1+R)^2} + \frac{C_3}{(1+R)^3} + \dots$$

⇒  $P_0$  is neutral to the inflation rate  $i$

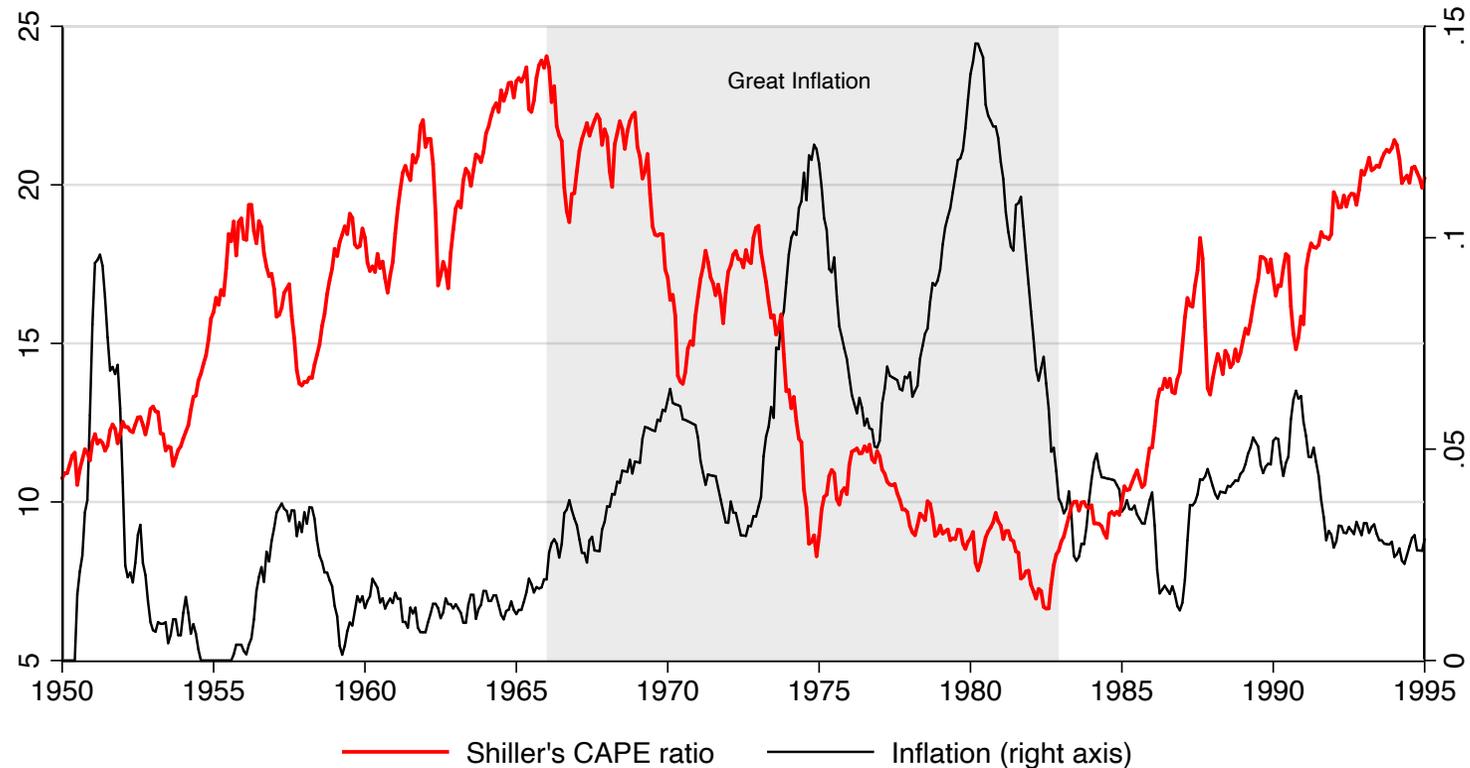
- For inflation to affect stock prices, it must affect the real cash flows  $C_t$  or the real discount rate  $R$ 
  - in the case of nominal bonds, the nominal cash flows are not rising with  $(1+i)^t$  so the real value decreases with  $i$

# Stocks and Inflation: the historical evidence



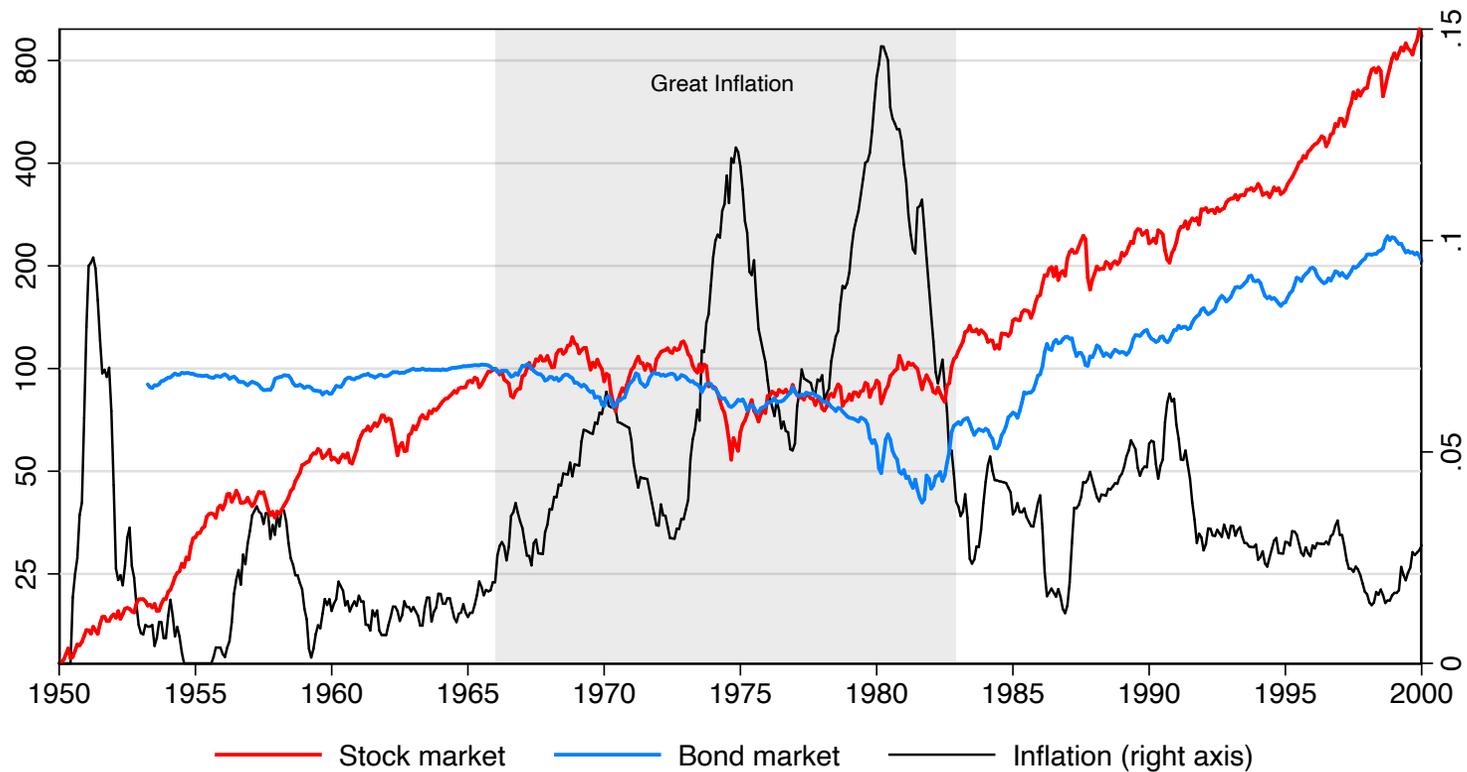
1. Contrary to theory 101, stocks did very poorly during the Great Inflation of 1965-1982
  - had a real return of  $\sim 0\%$  over a 17-year period
  - ⇒ led to the view that stocks are negatively impacted by inflation
2. In contrast, stocks did very well outside the Great Inflation period
  - went on a two-decade bull run following the Great Inflation

# Stocks and Inflation: Shiller's CAPE Ratio



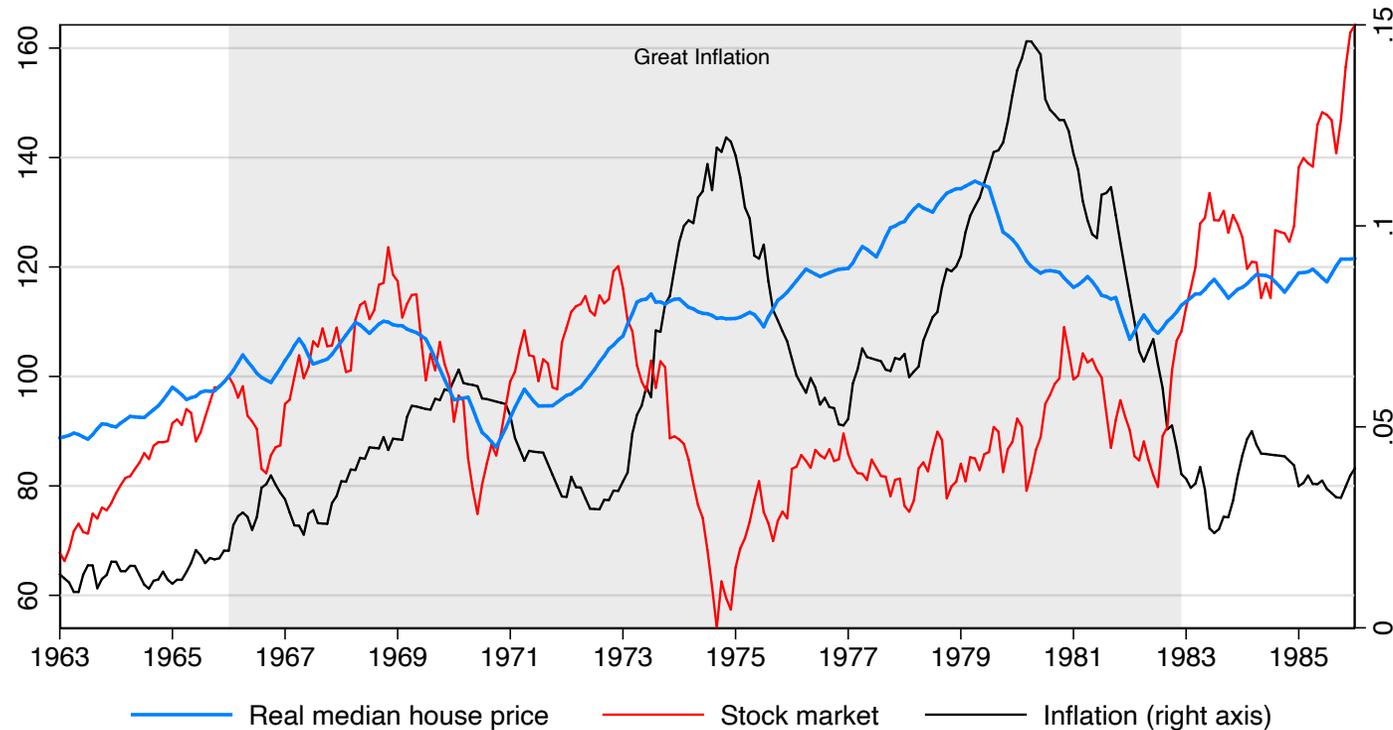
1. Shiller's CAPE ratio falls from 24 to 6 during the Great Inflation
  - lowest valuation in post-war sample (Great Depression bottom was 5.5)
2. Drop in valuation not due to real rate, which was actually falling (until Volcker)

# What about bonds?



1. As predicted by theory 101, bonds did extremely poorly during the Great Inflation
  - real return on ten-year Treasury bonds was  $-60\%$  over 17 years!

# What about real estate?



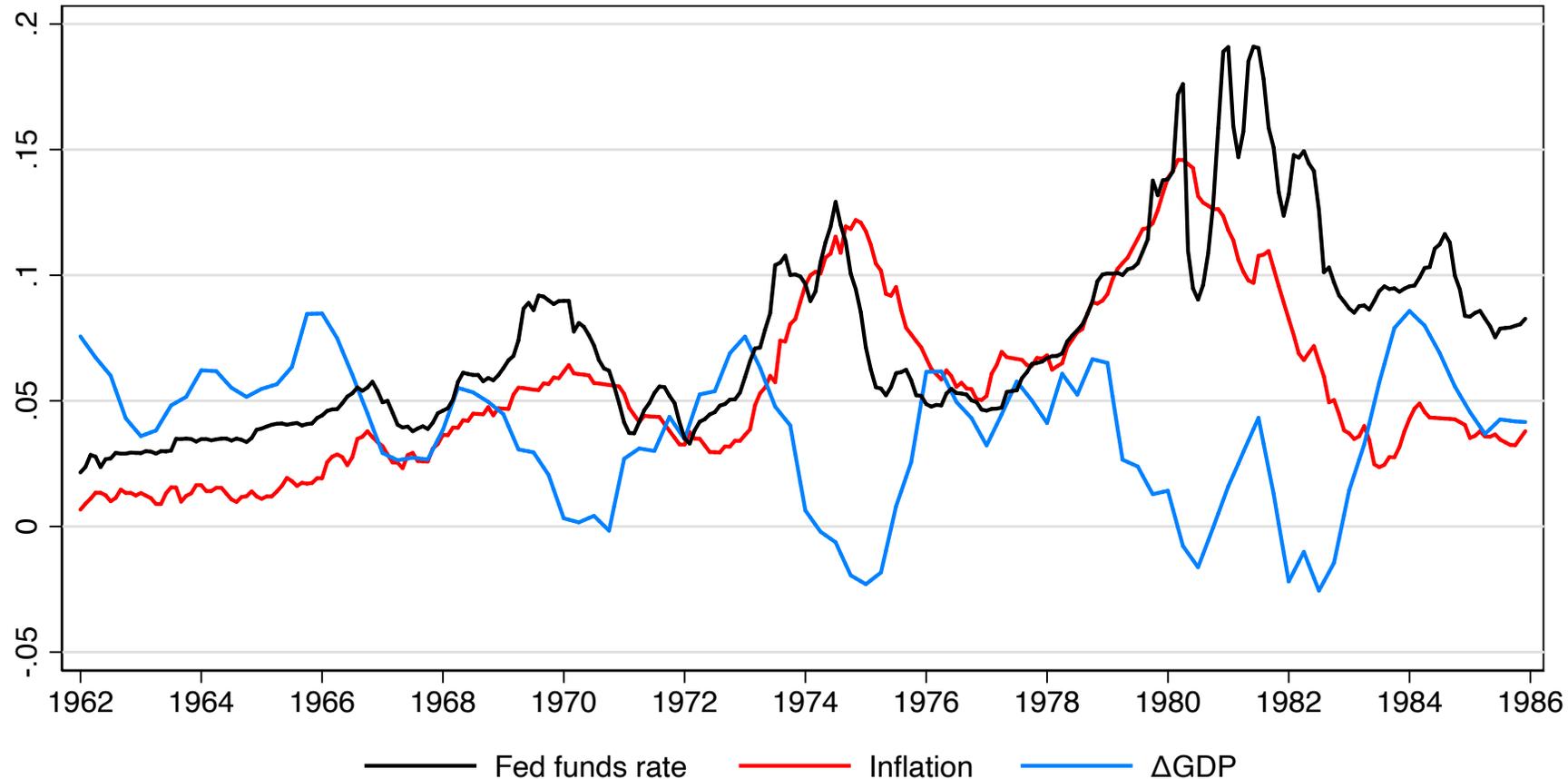
1. Real estate performed well during the Great Inflation
  - as inflation rose people invested in real estate
  - housing returns significantly outperformed stocks even without accounting for implicit rent (i.e., its dividend)

# Why Did Stocks Do So Badly?

## Two related reasons:

1. The Great Inflation was actually the Great *Stagflation*
  - whenever inflation went up, real GDP fell (4 severe recessions)  
⇒ firms' profits decreased → lower real cash flows  $C_t$  → stock prices fall
2. The financial system was dysfunctional due to the infamous banking law *Regulation Q* (Drechsler, Savov, and Schnabl 2022)
  - *Reg Q* capped bank deposit rates at around 5% even when inflation was >10%
  - banks suffered large deposit outflows whenever rates rose → credit crunches  
⇒ credit crunches hurt firms' ability to produce → lower  $C_t$   
⇒ forced deleveraging by investors in the stock market → higher  $R_t$  ⇒ stock prices fall

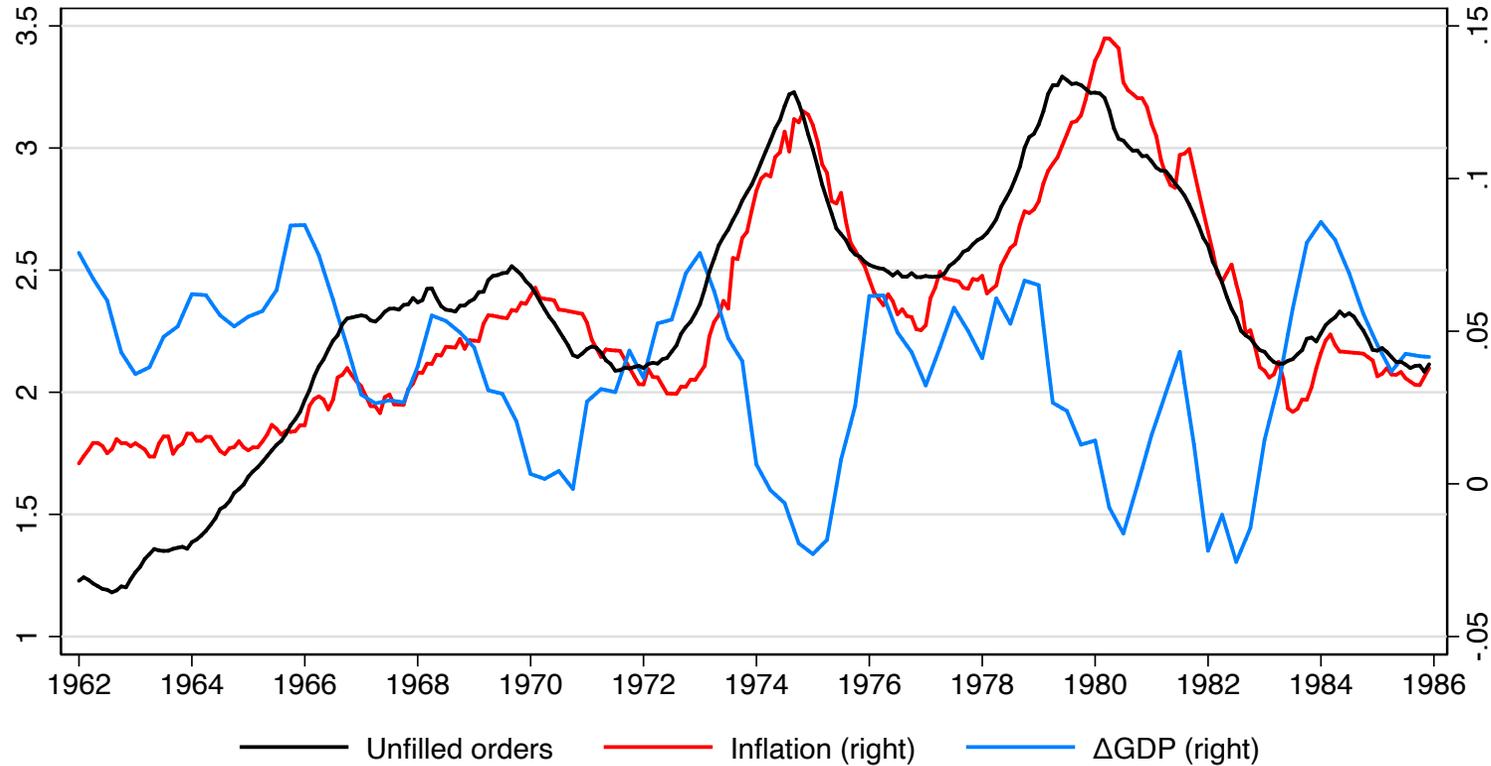
# The Great Stagflation (1965-1982)



1. When inflation was high GDP growth fell sharply  
⇒ net negative supply shocks (price and output inversely related)

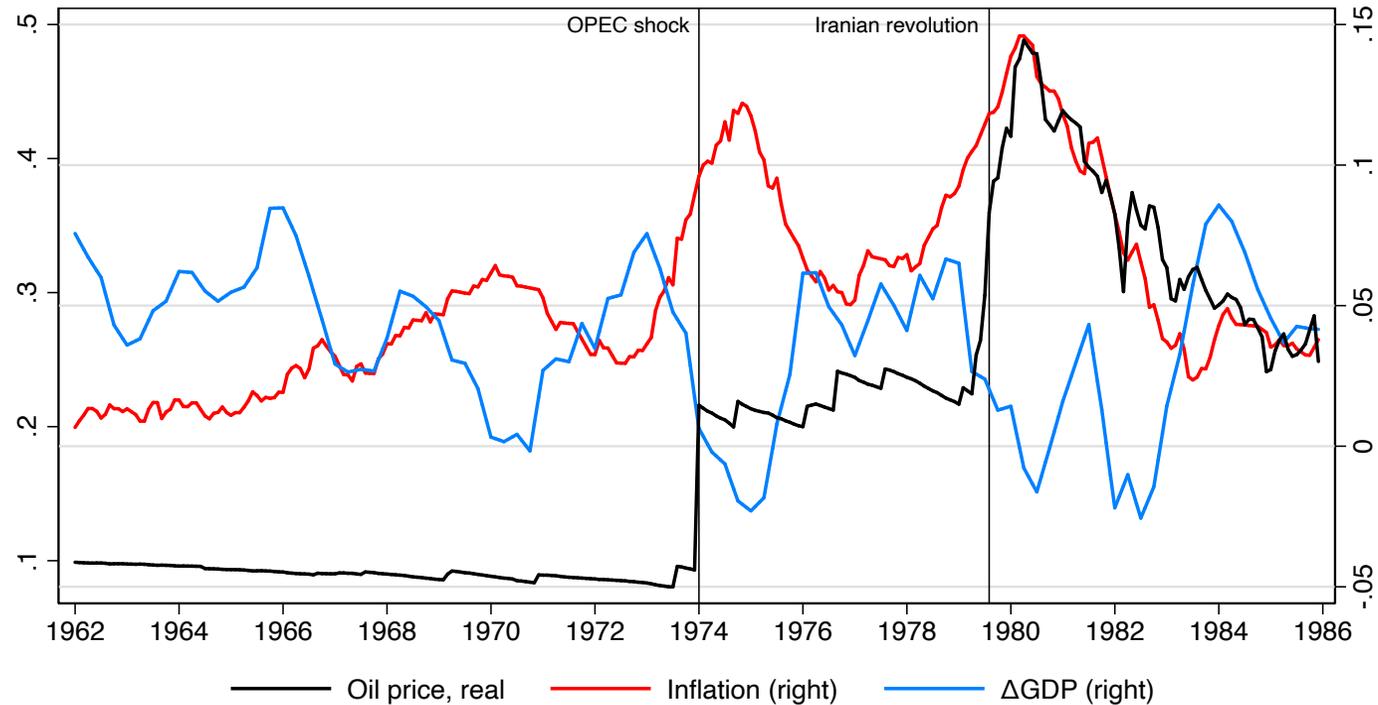
# Unfilled Orders

Like post-Covid, there were large supply shortages:



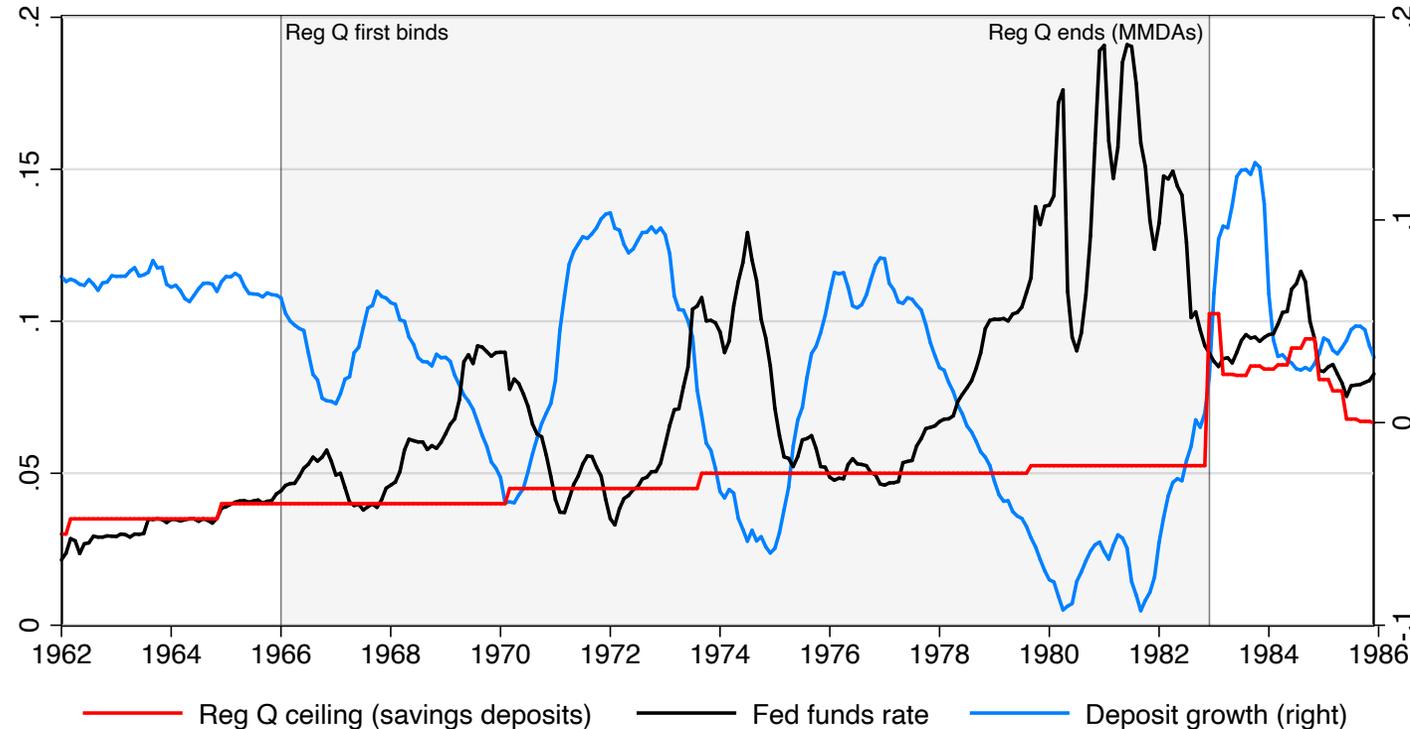
1. Unfilled orders are highest when growth is lowest!
2. Unfilled orders predict inflation  $\Rightarrow$  inflation not (just) due to unanchored inflation expectations

# What about oil?



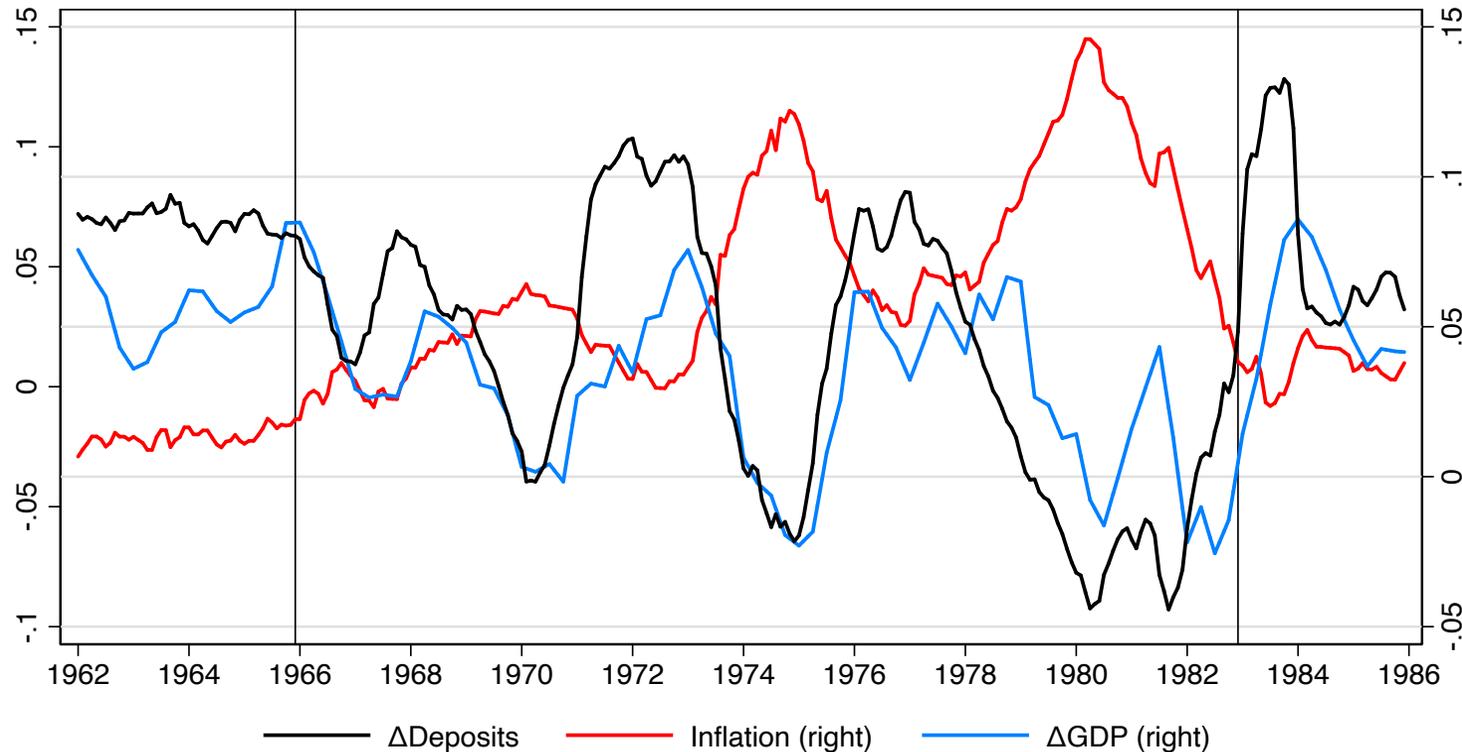
1. Until December 1973, the real price of oil was falling → cannot explain first two inflationary cycles
2. Timing: in 1973 and 1979 inflation was already high and output was already falling before the oil shocks

# Reg Q Deposit Rate Ceiling → Credit Crunches



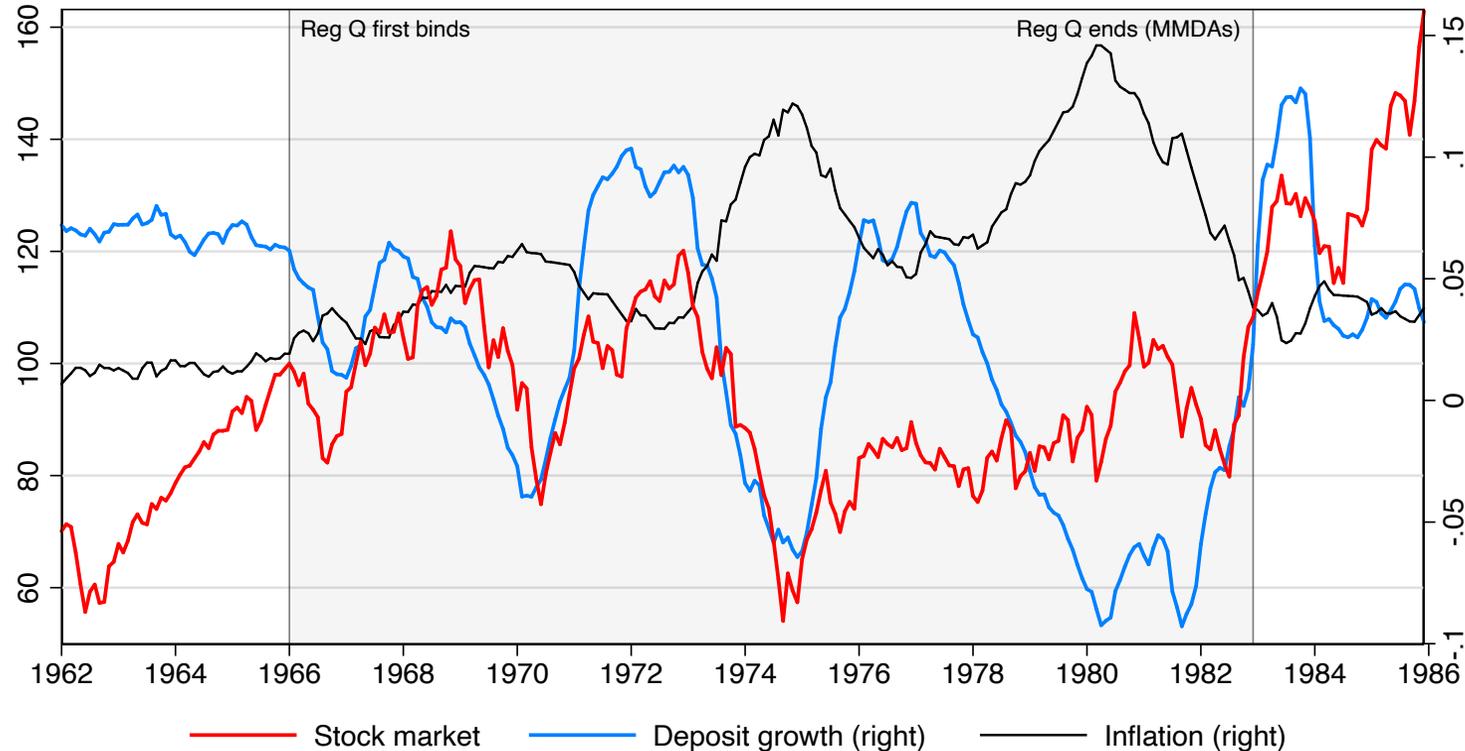
1. In 1965, *Reg Q* deposit rate ceiling first binds → deposit growth collapses
  - Fed thought deposit outflows reduce inflation by slowing money growth
  - in reality, *Reg Q* made deposits a dominated asset and hence more like money
2. From 1965 until 1982 (when *Reg Q* ended), deposits flowed out whenever the Fed funds rate exceed the deposit rate ceiling → credit crunches

# Credit Crunches and Stagflation



1. Credit crunches and GDP growth are strongly related
  - once deposits start flowing in, GDP rebounds sharply

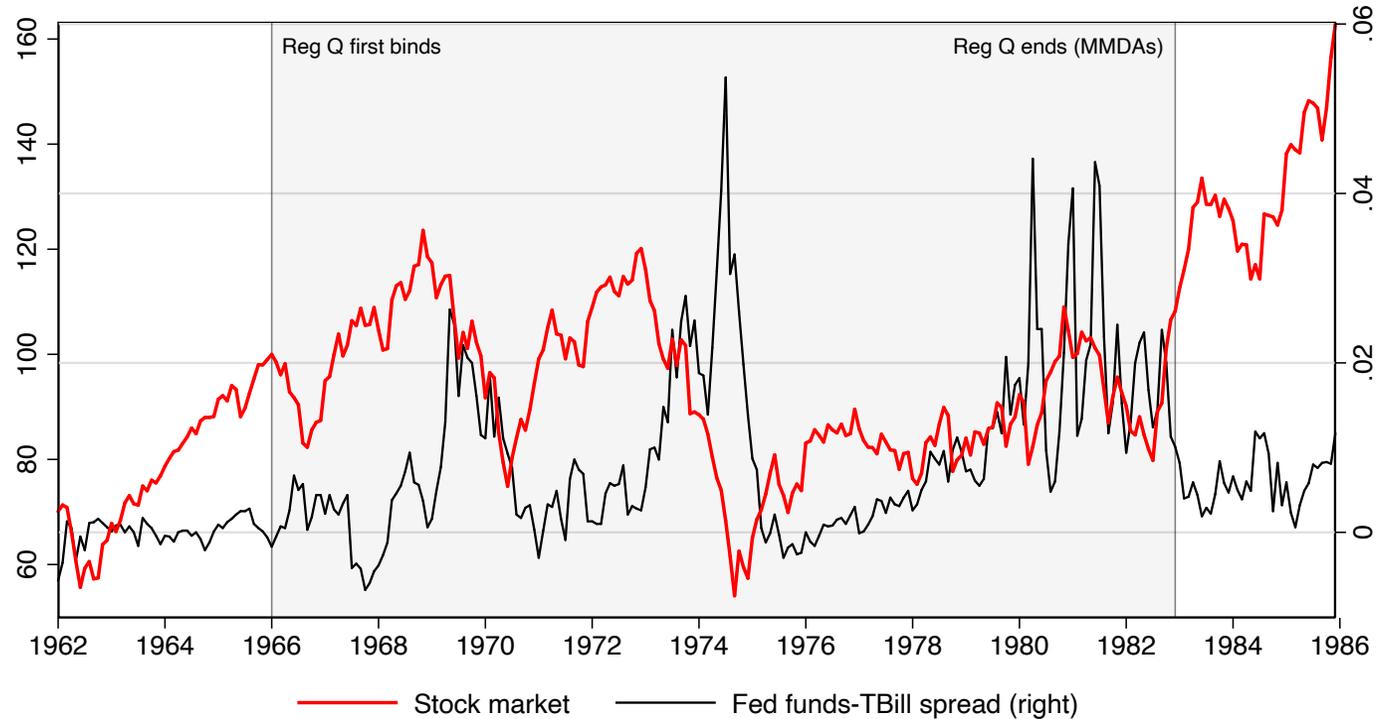
# Credit Crunches and the Stock Market



1. Deposit flows correlate strongly with stock prices throughout the *Reg Q* period
  - both on the way down and up
2. Starts with original credit crunch of 1966: stock market fell ~20%
  - the term “credit crunch” was first coined to describe this episode (Burger, 1969)

# Financial Markets were Disrupted

The spread between the Fed funds rate and Treasury Bill yield is a measure of tight financial conditions (note: in 2008 this spread peaked at 1.35%)



1. Spread aligns closely with each of the stock market crashes
2. Spread rose to >5% at the bottom of the 1974 crash
  - stock market fell 60% in real terms (worst outside of Great Depression)
3. When *Reg Q* ends, the spread collapses (financial conditions normalize) → stock market takes off

# Part 1 Takeaway

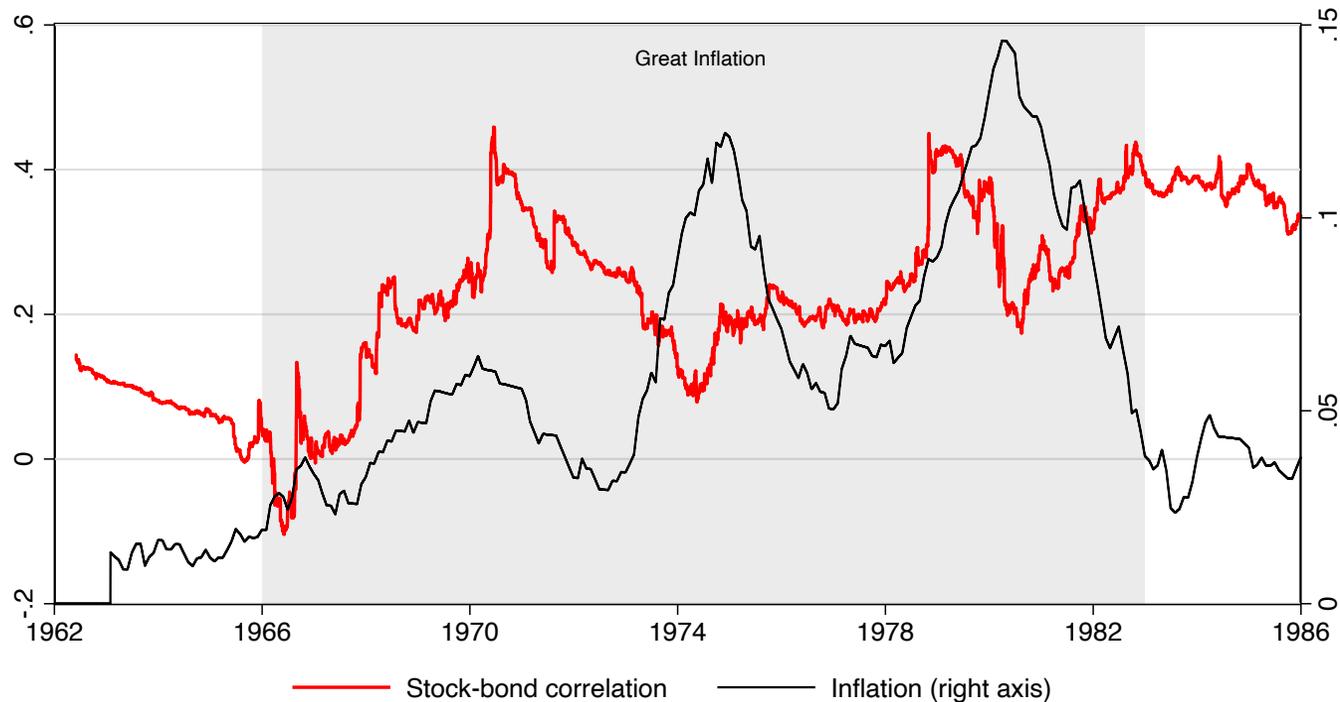
1. Stocks did terribly during the Great Inflation because of stagflation and financial disruptions (credit crunches)
    - in Drechsler, Savov, and Schnabl (2022) we argue that the credit crunches led to stagflation
  2. In the current environment, there is less risk of a credit crunch and stagflation
    - underlying economic growth has been strong
- ⇒ Stocks likely to hold up better than during the Great Inflation
- no sign of a credit crunch
  - further supply shocks a key risk (e.g., Ukraine war)
  - compared to this point in the Great Inflation, stocks have done significantly better

# Part 2: Inflation and the Fed Put

# The Fed Put

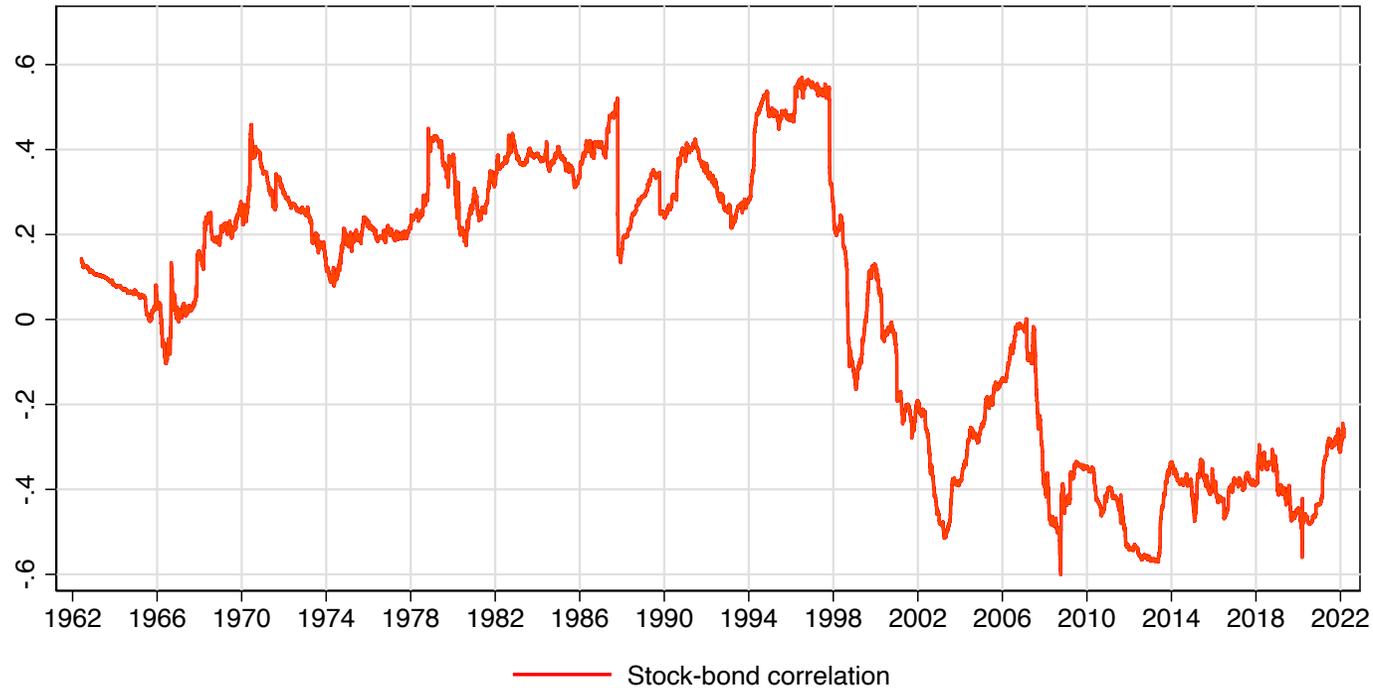
1. Since the late 1990s, a prominent feature of markets has been the “Fed put”
  - Fed put: the idea that the Fed cut rates when the stock market falls
2. The Fed put induces a negative correlation between stocks and bonds
  - when stocks fall, the Fed cuts rates and hence bond prices rise
  - led to the popularity of investment strategies like the 60/40 stock/bond portfolio
3. We show that the Fed put appears when inflation concerns are low
  - when inflation concerns rise, the Fed instead prioritizes fighting inflation
  - recently, this has weakened the Fed put and led the stock-bond correlation to rise → stocks become riskier as inflation rises

# Stock-bond correlation during the Great Inflation



1. Prior to the Great Inflation, stock and bond returns were relatively uncorrelated
  2. As inflation rose, the stock-bond correlation turned positive and rose steadily
    - as explained above, higher inflation was very bad news for stocks (as it is for bonds)
- ⇒ Stocks and bonds were poor hedges for each other during the Great Inflation

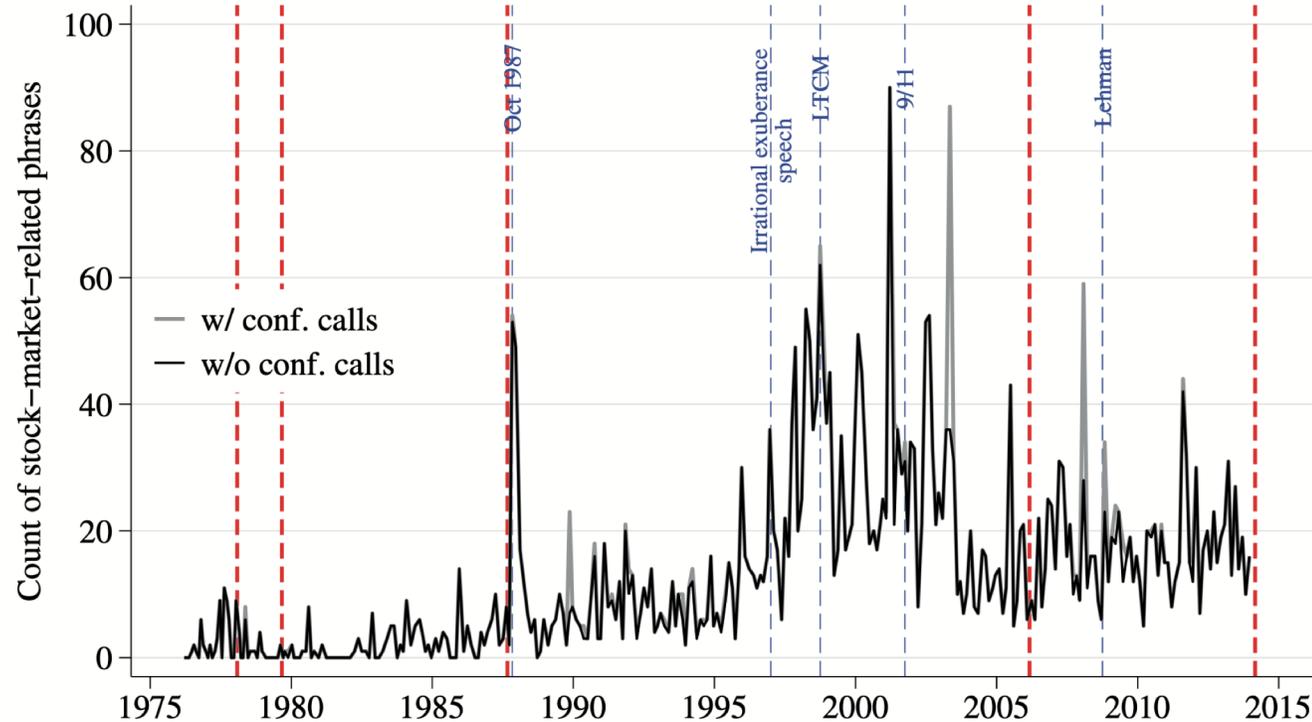
# Stock-bond correlation since the Great Inflation



1. Stocks and bonds remained very positively correlated in the 1980s and early 1990s
  - inflation concerns remained top of mind in the aftermath of the Great Inflation
  - Fed responded aggressively to any sign of inflation
2. Starting in the late 1990s the stock-bond correlation drops sharply and turns negative
  - Campbell, Sunderam, Viceira (2017), Campbell, Pflueger, Viceira (2020)
  - Inflation concerns recede as inflation stays low despite high growth and low unemployment

# The Fed Put

1. As concern about inflation recedes, the Fed pays more attention to the stock market
  - attention is shifted from inflation to growth and financial stability



2. Cieslak and Vissing-Jorgensen (2021) find that mentions of the stock market in Fed transcripts increase rapidly after Greenspan's "Irrational Exuberance" speech in 1996
  - an earlier spike in 1987 was short-lived

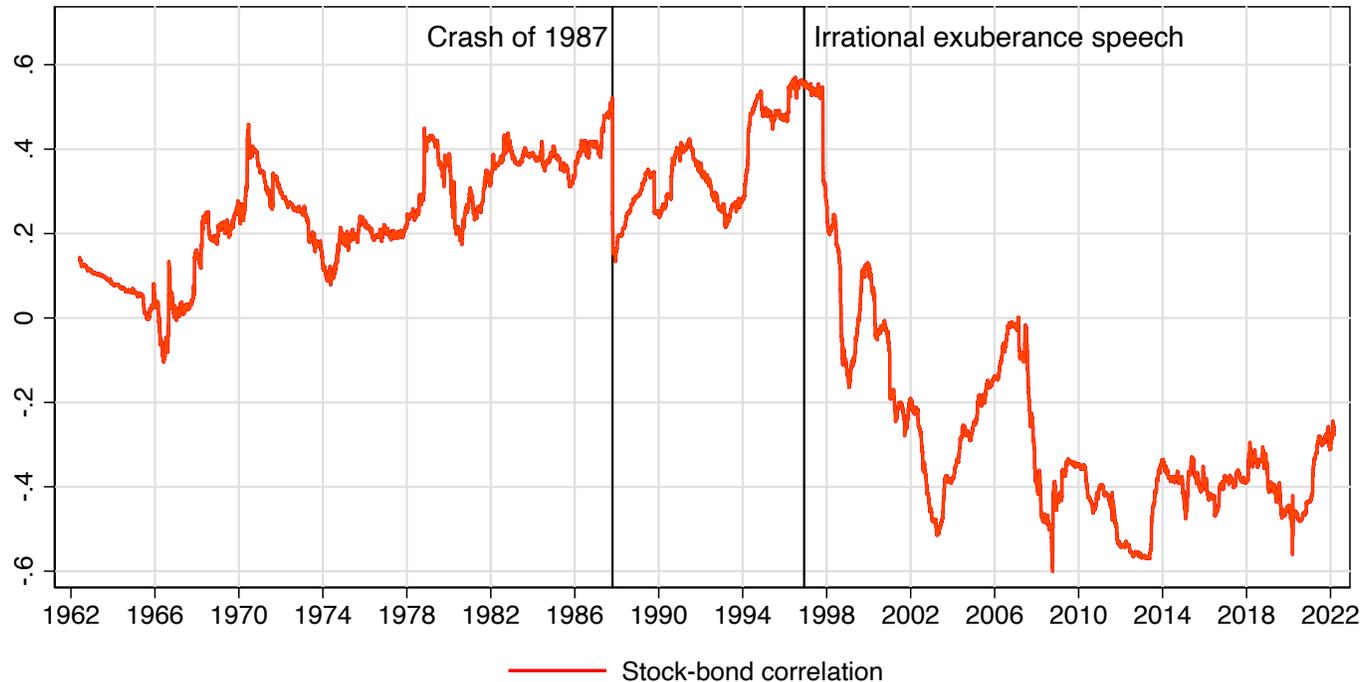
# Why does the correlation change sign?

1. When inflation concerns are high, changes in inflation are the main driver of changes in interest rates
  - Fed raises real rates aggressively in response to high inflation

⇒ higher real rates cause bond and stock prices to fall → positive stock- bond correlation
2. When inflation concerns are low, changes in growth are the main drivers of changes in interest rates.
  - stock market declines are strongly associated with lower growth and financial instability

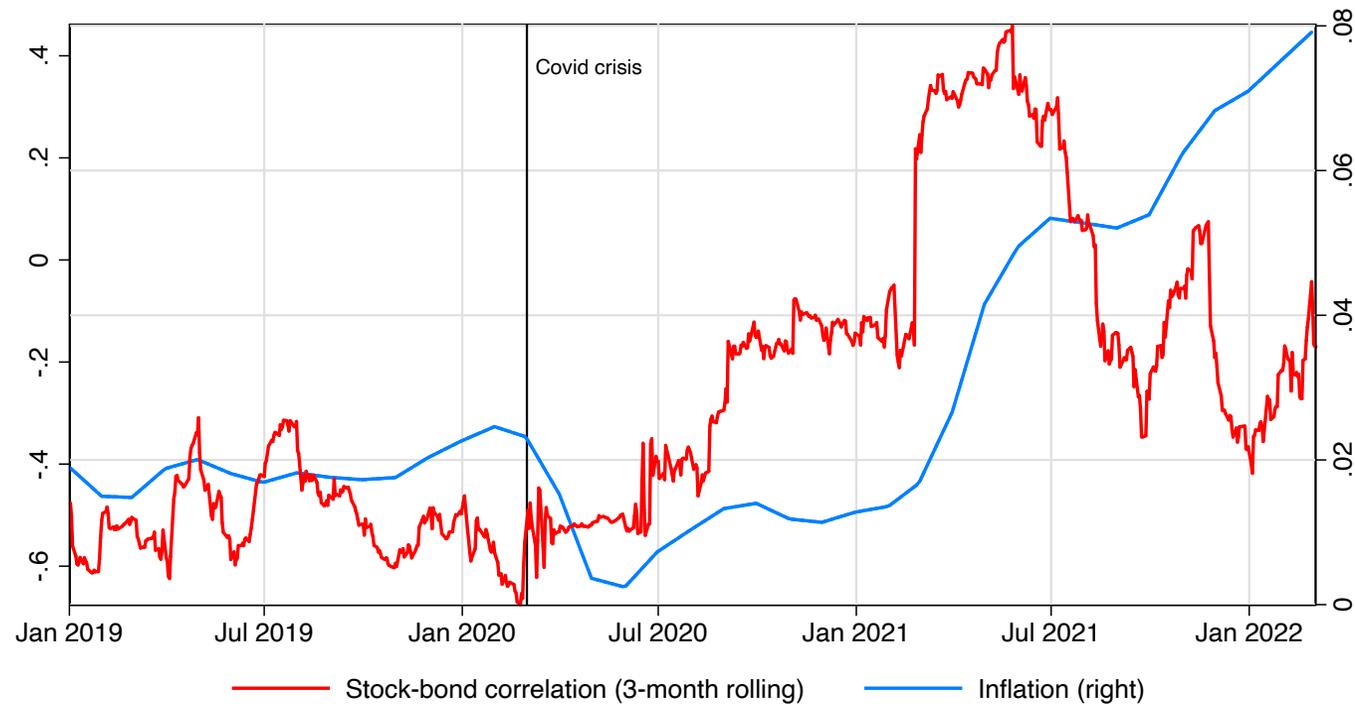
⇒ Fed cuts rates in response to stock market declines → negative stock-bond correlation

# Stock-bond Correlation and the Fed Put



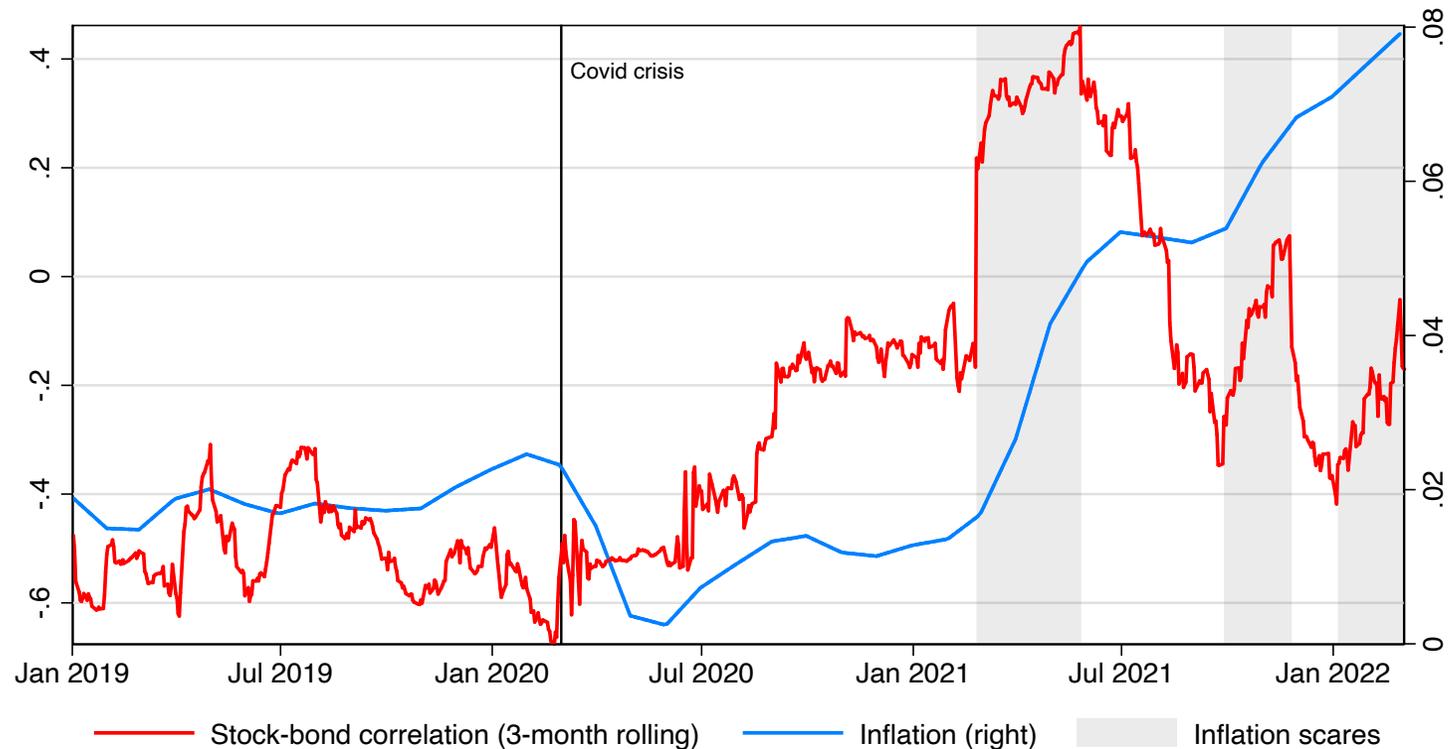
1. Turning point soon after Greenspan's "Irrational Exuberance" Speech
  - signaled that Fed would not raise rates despite high valuations because inflation remained low
  - would instead "mop up" after
2. As the Fed put became more entrenched, the stock-bond correlation kept falling
  - stocks and bonds have become great hedges → rise of the 60/40 stock/bond portfolio

# Stock-bond correlation since Covid



1. The stock-bond correlation stayed low during the initial Covid period
  - as the stock market fell sharply, the Fed cut rates and focused on supporting markets and the economy

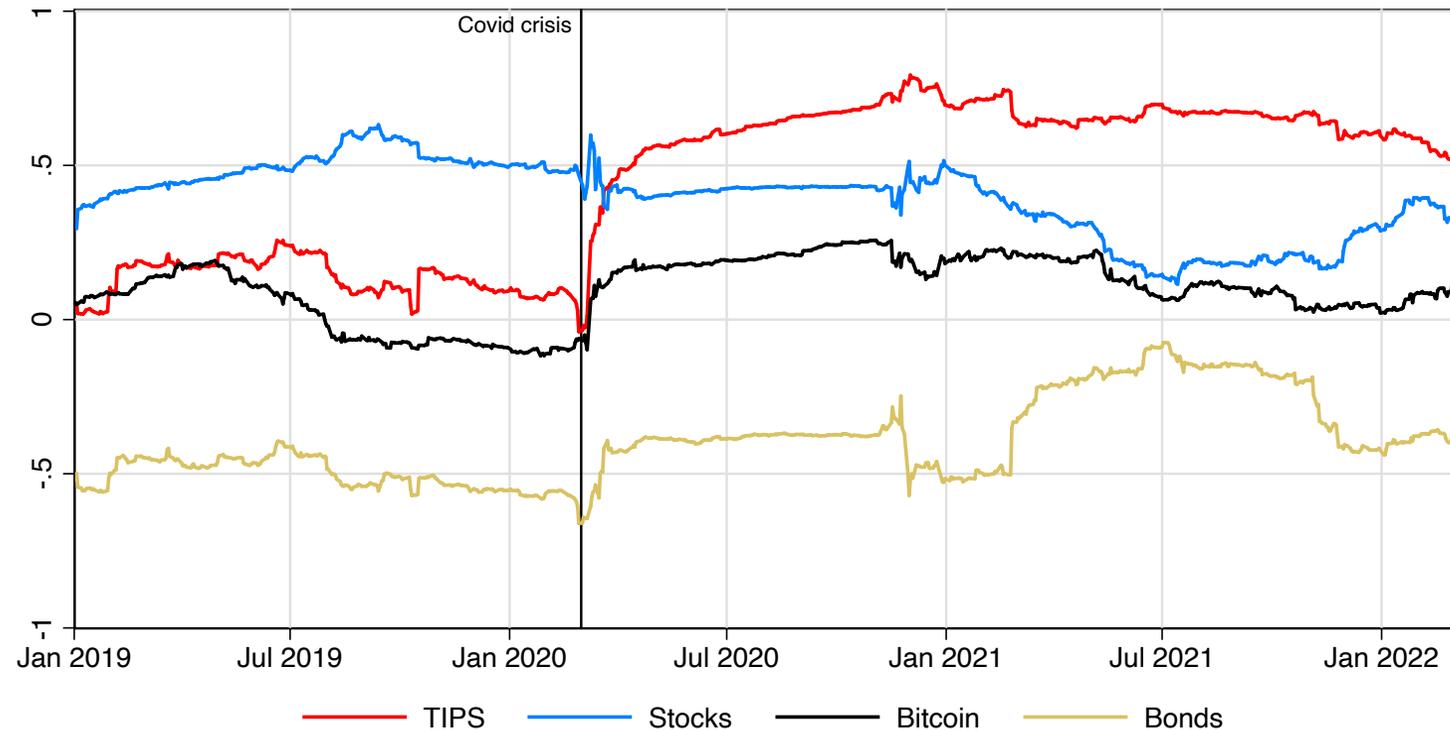
# Stock-bond correlation since Covid



1. 2021 saw the return of high inflation (supply-chain disruptions, labor shortage)
2. Caused the Fed to re-prioritize fighting inflation, at the expense of growth
  - ⇒ this has caused the stock-bond correlation to rise, especially when inflation accelerated in Feb-May 2021, Oct-Nov 2021, and Jan 2022-now
  - ⇒ over the past year, stocks and bonds have become worse hedges
  - ⇒ as the Fed put has decreased, volatility has risen

# What about other asset classes?

## 1. Rolling correlations with the 5-year breakeven inflation rate:



2. TIPS have been the best hedge for inflation
  - TIPS prices actually rise when breakeven inflation rises because the real rate tends to fall
3. After TIPS, stocks provide the second-best hedge
  - Bitcoin not a good hedge
4. Unsurprisingly, nominal bonds are most negatively exposed